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energinvest Financité

Upscaling the financing of Residential Renovation in Belgium

MAIN RESULTS OF THE STUDY

Quentin Jossen – qj@climact.com



WE ARE FACING A VERY AMBITIOUS CHALLENGE

2050



Global carbon neutrality



Buildings play a key role

Direct/indirect emissions, urban planning impact on mobility emissions



-55% GHG emissions

Mandatory renovation calendars

Set or foreseen, they shall trigger the renovation of the worst energy performing building



€389 billion investments To reach the regional EPC targets



Social challenges can't be dissociated

And delaying action increase costs, both for people and public administration Many co-benefits: health, jobs, wellbeing, ... €161 billion To be on track with the calendars

An important share of homeowners cannot bear the financing With existing measures and market conditions



Agenda

The financing challenge to unlock a renovation wave

Towards a Home Renovation Loan Scheme in Belgium

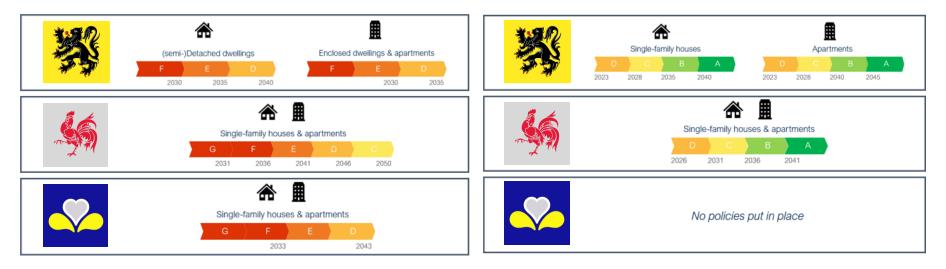
Summary of the recommendations



THE DESIGN OF SUPPORT AND INCENTIVE INSTRUMENTS SHOULD COMPLY WITH RENOVATION CALENDARS

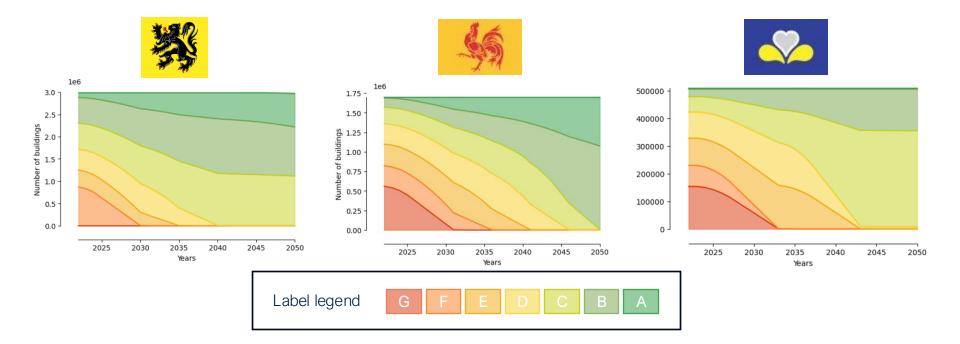
Mandatory renovation by 20XX

Mandatory renovation after purchase





THE DESIGN OF SUPPORT AND INCENTIVE INSTRUMENTS SHOULD COMPLY WITH RENOVATION CALENDARS





MOST DWELLINGS SHALL BE DEEPLY RENOVATED TO COMPLY WITH THE RENOVATION CALENDARS

By 2050, **3.8 Million dwellings** must be renovated for an estimated **total cost of €278 billion**

Volume of residential buildings / EPC / region



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THE QUESTION IS NOT ANYMORE IF, BUT RATHER HOW?

Mandatory renovation by 20XX



Mandatory renovation after purchase



While renovation calendar target very large volumes, their ambition is lower than the 2050 EPC targets





1. Renovation financial needs for 2050
2
3
4

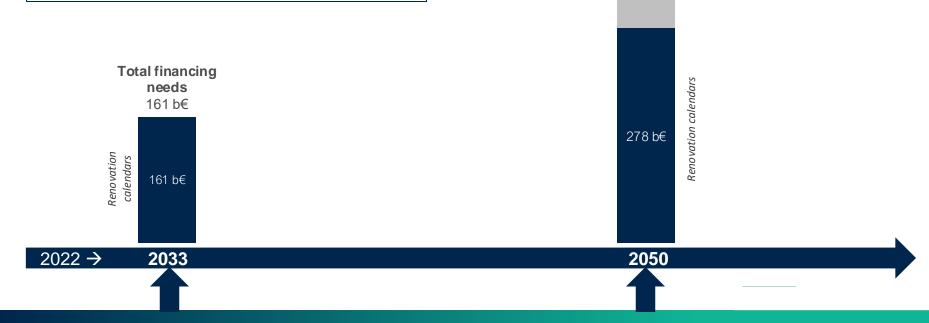
Total financing needs 389 b€



2022 →



Renovation financial needs for 2050
Taking the renovation calendars into account
....
....



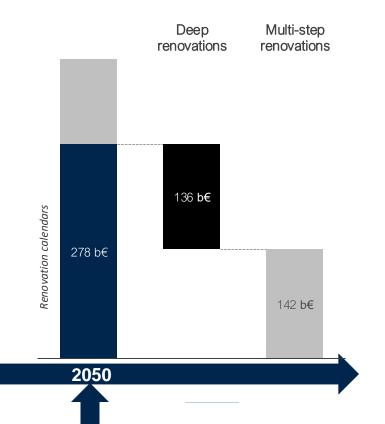


Renovation financial needs for 2050
Taking the renovation calendars into account
Segmenting by renovation depth
...

Total financing
needs
 $161 b \in$ Deep
renovations
 $90 b \in$ Multi-step
renovations161 b \in 161 b \in 161 b \in 161 b \in Homeowners
< 65y71 b \in

2022 →

2033



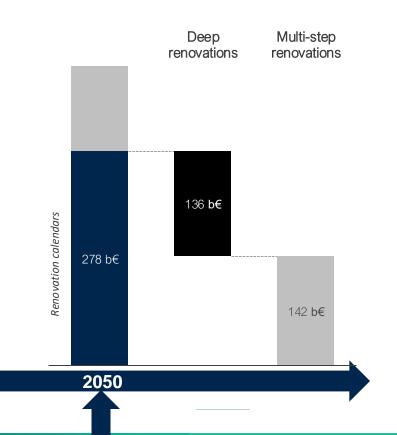


Renovation financial needs for 2050
Taking the renovation calendars into account
Segmenting by renovation depth
Segmenting by homeowners in 2033

Total financing
needs
 $161 b \in$ Deep
renovations
 $90 b \in$ Multi-step
renovations161 b \in 38 b \in 161 b \in Homeowners
< 65y</td>71 b \in

2022 →

2033





+40 %

of homeowners cannot finance a deep energy renovation



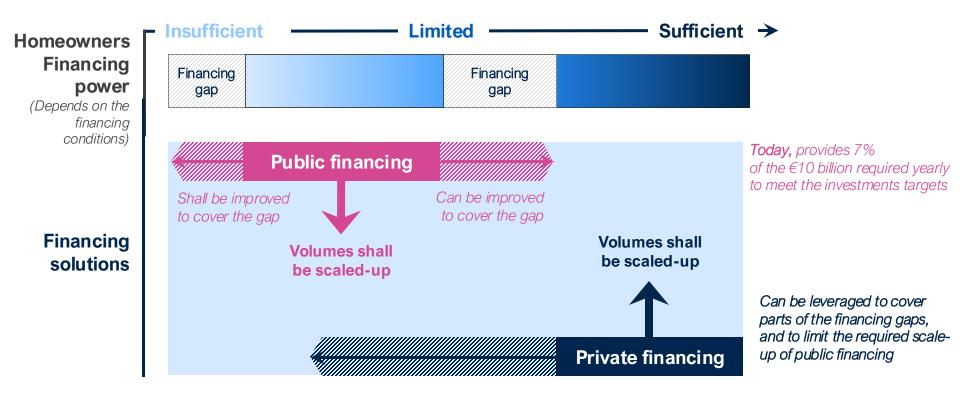
There should be enough volumes available to support the financing of ~€10 billion investments / year until 2050



ACESSIBILITY

Financing solutions must be suitable to all socioeconomic profiles and all financing power

IF PUBLIC AUTHORITIES CANNOT PROVIDE ADEQUATE FINANCING AT SCALE, PRIVATE FINANCE MUST BE LEVERAGED





UNE PALETTE DE SOLUTIONS POSSIBLES EST À ACTIVER POUR RÉPONDRE « À MOINDRE COÛT » AUX DIFFÉRENTS BESOINS

Aucuns	Moyens	pacité de financement des	Et réduire les coûts : • Auto-rénovation • Rénovation collective • Standardisation	
moyens	insuffisants		sur ~30 ans	
Assurer l'accès à un logement décent	Réduire le capital à financer	Limiter la mensualité (à durée définie)	Étendre la durée de remboursement	Limiter le coût de financement
Logement public Logement social	Subventions*	Limiter la mensualité au remboursement des intérêts Prêt hyp. à terme fixe, crédit bullet, prêt mutation	Attacher le remboursement au bâtiment (transférabilité) on-bill, on-tax financing	Taux réduit prêts hyp. verts, prêt public instruments de de-risking
Bail à rénovation	Valoriser la plus-value sur le logement Prêt mutation		Approche « services » pour s'affranchir du cadre crédits contrat de service énergétique, tiers-financement	Limiter le coût de transaction reprise d'encours
Transfert de propriété et leasing	Valoriser le foncier CLT-based		Durée calibrée sur les économies réalisées crédit à durée variable, tiers-fin.	

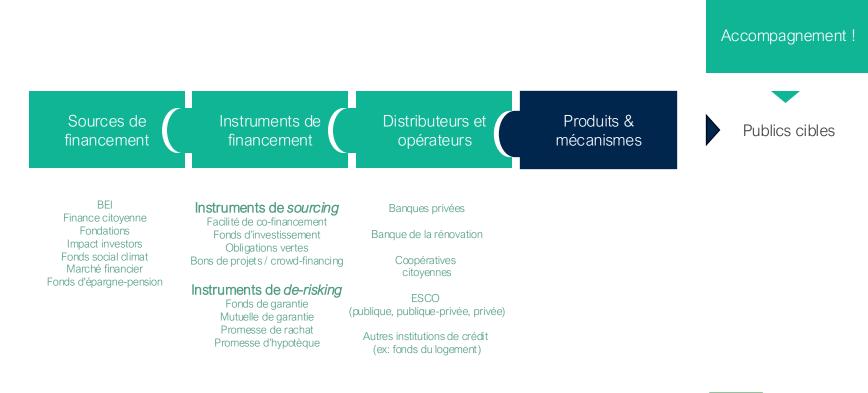
*Primes considérées ici comme un instrument pour financer (partiellement) les travaux à la place des ménages vulnérables, pas un incitant

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Qu'avonsnous à disposition

DIFFÉRENTS OUTILS DOIVENT ÊTRE MOBILISÉS DANS UN SCHÉMA GLOBAL DE FINANCEMENT



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- Penser « à l'échelle », tout en initiant petit si nécessaire
- A partir de la décision, l'implémentation de ces solutions prendra encore du temps
- Les solutions les plus pertinentes ne sont pas encore identifiées, il faut « **faire tourner plusieurs assiettes** », monitorer, déployer ce qui se révèle le plus prometteur

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• Développer des solutions spécifiques aux besoins des copropriétés

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Summary of the recommendations



STAKEHOLDER CONSULTATION AND BEST PRACTICES HAVE DRIVEN THE CHOICE OF TWO MECHANISMS

ILR Instalment Loan for Renovation

Unsecured loan with maturities of up to 20 years (and possibly 30 years) designed in conjunction with capital grants and interest rate subsidies to enable **the greatest number of households** to take on the burden of debt (capital + interests).

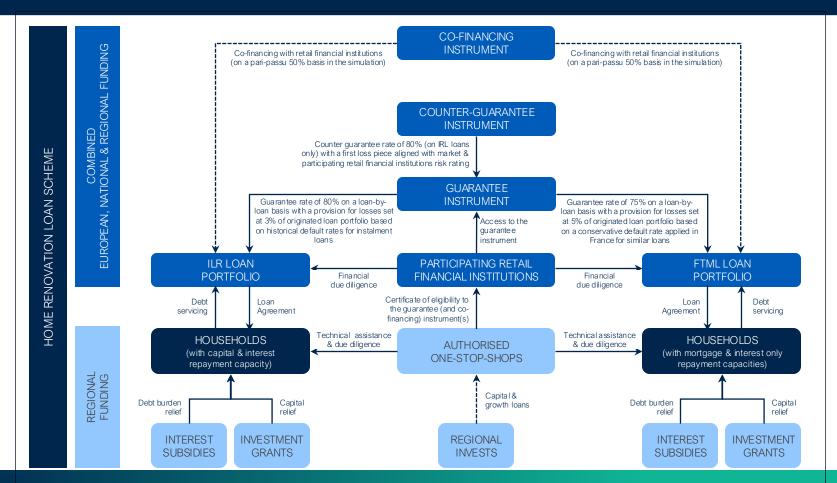
Main backing initiatives: Irish scheme. Signals from the stakeholders that alternative <u>third-party financing models</u> (on-bill, taxbased financing, ...) while of undeniable interest, are still in their infancy **FTML** Fixed Term Mortgage Loan

Secured loan with maturities up to 20 years (and possibly 30 years) designed to address households with a mortgage capacity and a solvency limited to the payment of interest

Main backing initiatives: SEIF, PAR (Prêt Avance Renovation), strong focus on accurate targeting and adherence to FSMA regulatory framework



THE HOME RENOVATION LOAN SCHEME (HRLS) LEVERAGES INSTRUMENTS TO OPTIMIZE THE COSTS OF FINANCING



THE CHALLENGE OF ACCESS TO FINANCING FOR ALL







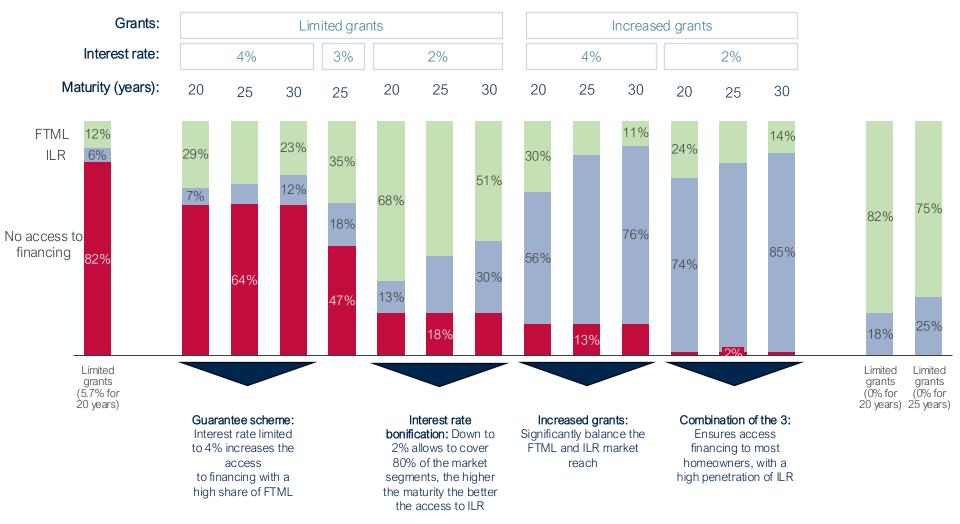


Lower the amounts to be loaned, thereby increases financial access to deep renovation and reduces financing costs for HO

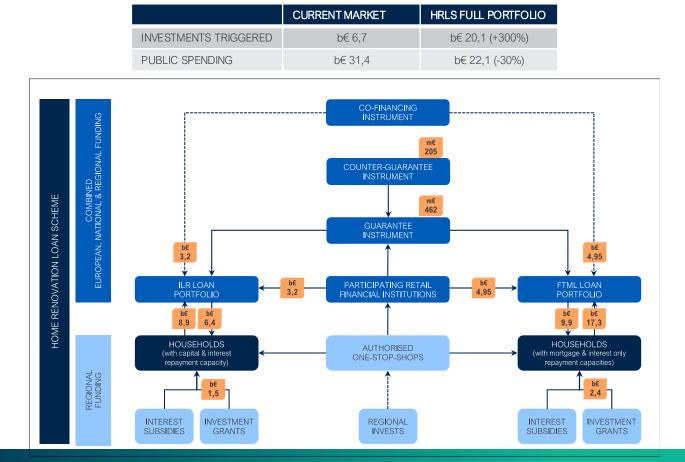
Reduce the monthly repayment AND the cost of financing

Reduces the monthly repayment BUT increased the cost of financing

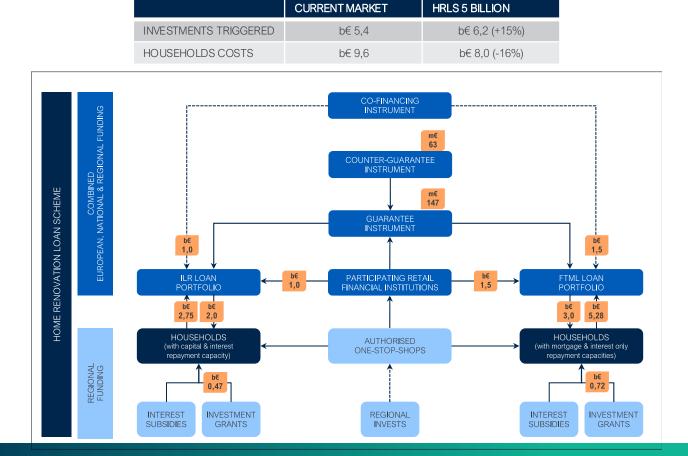




A FULL LOAN PORTFOLIO HRLS WOULD TRIGGER 20 BILLION INVESTMENT AND CUT PUBLIC SPENDING BY €9,3 BILLIONS



A 5 BILLION LOAN PORTFOLIO HRLS WOULD INCREASE INVESTMENT TRIGGERED BY 15% AND CUT COSTS TO HOUSEHOLDS BY €1,6 BILLION



Agenda

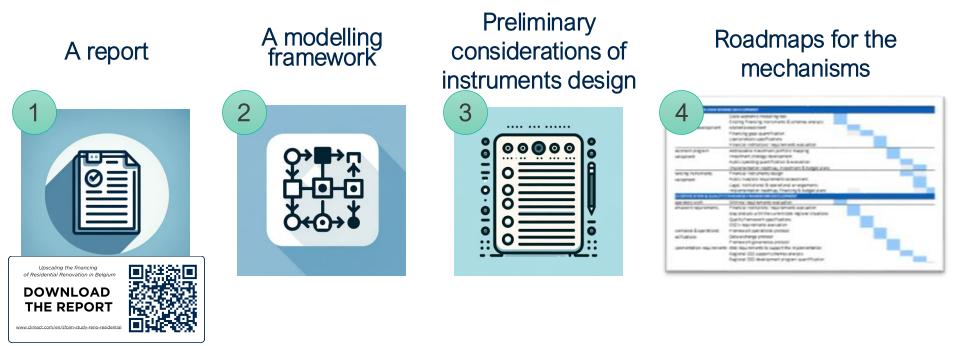
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MAIN OUTPUTS



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SUMMARY OF THE RECOMMENDATIONS

Quickly leveraging financing at scale If governments can afford it, massive public financing (grants and lower-cost capital) would better ensure the conditions for a fair transition

- Alternatively, improve homeowner's access to private financing by **developing the Home Renovation Loan Scheme**
- Federal action should target instruments to lower the interest rate, enable extended maturities and reduced requirements for assessing the consumer's creditworthiness, while regional action should target the reduction of credit needs

Refine the design and build a solid implementation roadmap of these instruments

Required complementary actions Develop further socioeconomic knowledge on Belgian household typologies

Keep investigating and experimenting innovative financing solutions and mechanisms

Reform the grant administration processes

Strongly develop OSS renovation services, key enabler for the upscale of deep energy renovation financing

Financial barriers must not overshadow the many obstacles to energy renovation

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Upscaling the financing of Residential Renovation in Belgium

DOWNLOAD THE REPORT

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